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# Lognet Global Returns to Bangkok

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After a 4 year absence members welcomed the return of our 8<sup>th</sup> annual conference to Bangkok, achieving our highest attendance to date of 290 attendees & spouses representing 200 member companies.





On Sunday around 45 delegates opted for a scenic tour of the ancient city of **Ayutthaya** while a small group of thrill-seekers took to a local indoor Karting circuit to determine whose handling skills applied not only to cargo shipments but also to 4 wheels!





Also not to forget our band of dedicated golfers who spent a hot day at one of the local courses rather than relaxing by the pool. The conference formally kicked off with **cocktails** on the 9<sup>th</sup> Floor of Bangkok Marriott Queens Park hotel.

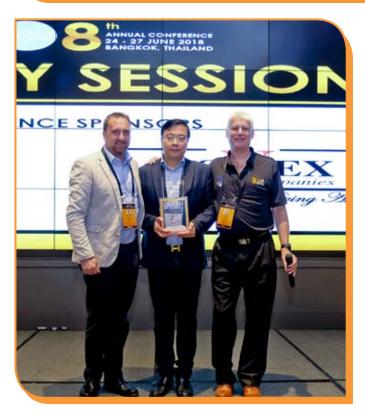


## **NEW MEMBER ORIENTATION & PLENARY SESSION**

Following a New Member Orientation / Benefits update session in which specific members explained how they used some of the addition services we provide the plenary session was opened by Mr. David Yokeum, Chairman & Founder of WCA, & was subsequently led by Brian Churchman, Lognet Global MD, & Dan March, WCA CEO. After a brief presentation on meeting basics, and particularly the introduction of 20 minute 1-on-1 meetings as had been requested by the members, our conference sponsors, Everest & Movex, were given the opportunity to present their companies. Freightsnap, the latest dimensioning solution available for our members, was then presented by Ken Yokeum.

After giving new members the opportunity to introduce themselves a number of topics were highlighted and member questions taken, the matter of market limits once again being raised. Brian & Dan reiterated that the network will maintain it's policy on maintaining market limits but that it is important for such an environment that all members are active and contribute business to the group- should any weak links be identified Lognet would reserve the right to open those markets to ensure that members can find partners who will be network-focused and dedicated to building reciprocal business arrangements with their fellow members. Other matters raised were implementation of a group messaging App, which hopefully can be provided by a solution under development by our IT dept, etiquette in informing members that RFQ's are closed & the next conference options, with Europe being cited as a good choice in order to attract more of our N & S. American members, Barcelona being a strong possibility.









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Following lunch the first afternoon of 12:20 minute 1-on-1meetings ran until 5pm after which delegates jumped on buses to take them to the boarding point for

THE GALA DINNER, A RIVFR CRUISF PROVIDING A NIGHTTIME VIFW ()F BANGKOK'S KNOWN TEMPLES & HISTORIC SIGHTS,

> with dance music from the all-girl Unicorn Band, presentation of the Most Valued Partner awards, live World Cup coverage on the big screen and a close-up firework display to round the evening off.











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Primary Freight Services, Inc. MOST VALUED PARTNER 2017

SOUTH AMERICA





After a further 2 days of 1-on-1's, providing delegates with 21 meeting slots per day & 54 slots in total across the conference period Lognet Global closed the event with it's customary farewell party, at No Idea Gastropub, Sukhumvit 22 attracting over 140 delegates for the chance to continue business discussions, to further build friendships & to wind down after an intense 3 days of business & social dialogue.

As ever even though the 8<sup>th</sup> conference had only just finished members were already debating where they would be meeting for our 9th conference – look out for an announcement in the very near future.





















### **Testimonials & Thank You's 2018**



Enrique Gutiérrez Iglesias Overseas Sales Across Logistics Rotterdam, Netherlands

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Thank you for the email and the conference, I think it was very well organized and also at a great location, Thailand, offering nice and cheap activities and also affordable prices for high quality hotel and facilities, which is very important for all members. By my personal point of view Asia is always the best choice for the conferences

I also think the 20min meetings are better than longer ones, and as per my conversations with the rest of the agents this seem to be a general idea among all of us.

We will definitely be in touch for the remainder of 2018!!



Sundar.P.G Vice President Avant Garde Logistics LLC Dubai, United Arab Emirates



It was indeed wonderful to meet with all at BKK and it was surely a great time indeed.

Very well done to the Lognet Global team for organizing it in a very professional at the same time informal manner.

Look forward to working with each of you more in the coming year and thanking you all once again.



Ivy Donabell Manayao SEA EXPORT MANAGER AGX Express Phils., Inc. Manila, Philippines



It was a great honor and privilege to join the Lognet conference and my experienced was an extraordinary one. Meeting our partners all over the world and growing the business in logistics.

Kudos to YOU and to your TEAM for the job well done!!! Good luck and thank you for the utmost support to our company-AGX



Abdourahman Elmi Ismael Managing Director Doran International Logistics Djibouti, Djibouti



We are safely back home and I would like to thank you for your hospitality and for the wonderful very well organized and memorable conference.

Looking forward participating the next LOGNET conference, somewhere in Europe.



Daniel Maina Mugo Managing Director EAC LOGISTICS SOLUTIONS LTD Dar Es Salaam, Tanzania, United Republic Of



I wish to thank all of you for the warm welcome. This was our first year in LOGNET and definitely NOT the last. We feel richer with all the interactions we made with most of you and look forward to many more in future conferences. Let us collaborate, build business together and make a toast in 2019.

Brian and Team – you did really well, almost effortlessly. May all our solutions to clients mirror the same.

As we say in East Africa – ASANTE SANA (Swahili language for "Thank you")!



Mohamed Fahim Ali Managing Director FAHIM EXPRESS SHIPPING L.L.C. Dubai, United Arab Emirates



It was my pleasure to appreciate you personally for this wonderful conference ever I attended since 2014 - this conference has so many positive feelings I would like to share with you:
Well balanced between serious business meeting and well organized social gathering along with agents.
One to One meetings 20 mins. helped us to meet more number of agents during those 3 days.

Cruise ship tour with dinner was wonderful especially your dance on the floor also surprise fireworks added feather on your cap.
I have noticed our fellow agents and more new agents was very much appreciated the way you organized.

All well cheers for you ! we look forward to see you in next conference with similar set up and my best wishes to you and team members who was available as and when required.



Mark Coleman Director ICAL International Customs and Logistics Pty Ltd Melbourne, Australia

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Just wanted to send you a quick email to thank you and your team on yet again another great and very successful conference. I think you raised the bar this year with the go-karts and boat trip & fireworks. I find these social functions a great opportunity for ICAL to meet our other agents in a more relaxes atmosphere and this is where the deals get done. The only problem you have is now how to top it next year. Thank you



Pradeep Pillai General Manager Sri Datta Logistics Pvt Ltd Hyderabad, India



We wanted to send you a personal note of appreciation and thank-you for the wonderful time we had at the recently concluded Lognet conference @ BKK!

The entire conference (both in and out of the hotel) was organised fastastically and would like to place on record the fabulous work done by Lognet/BKK team and to you for having lead the team from front!

The fireworks at the cruise was a real surprise element and thrilled many of us!!

The ending note too, at the pub was a fantastic time we all had (we were the last few to leave from the pub that night)!! Cheers once again and thank-you very much. Please convey our best wishes to the Lognet/BKK Team! Kudos!!



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